

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL FOR: Annual Contract for High Service Pump Repair, Machining, and Technical/Field Support Services
 TIME & DATE: (May 1, 2015 through May 31, 2016)
 3:00 p.m., March 31, 2015

Austin Armature Works, LP 304 Commercial Dr. Buda, TX 78610	Alfred Conhagen, Inc. 203 Texas Ave. La Marque, TX 77568	Smith Pump Co. 301 M-B Industrial Waco, TX 76712	Alsay, Inc.	Peerless Equipment 5400 New Hwy 90 West San Antonio, TX 78227
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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY					
ITEM I	PUMP REPAIR SERVICES, LABOR					
A.	Pump Tear-Down and Inspection Report (TIR) and Quote					
1.	Large Pump TIR and Quote (250 HP and greater)					
a.	4 Pumps Horizontal Pump	UNIT PRICE TOTAL	750.00 3,000.00	5,500.00 22,000.00	4,350.00 17,400.00	NO BID
b.	2 Pumps Vertical Pump	UNIT PRICE TOTAL	1,250.00 2,500.00	5,900.00 11,800.00	6,100.00 12,200.00	
2.	Small Pump TIR and Quote (less than 250 HP)					
a.	3 Pumps Horizontal Pump	UNIT PRICE TOTAL	500.00 1,500.00	3,960.00 11,880.00	2,150.00 6,450.00	
b.	2 Pumps Vertical Pump	UNIT PRICE TOTAL	750.00 1,500.00	4,900.00 9,800.00	3,850.00 7,700.00	
B.	Pump Final Repair Report (FRR)					
1.	Large FRR (250 HP and greater)					
a.	4 Pumps Horizontal Pump	UNIT PRICE TOTAL	225.00 900.00	0.00 0.00	650.00 2,600.00	
b.	2 Pumps Vertical Pump	UNIT PRICE TOTAL	225.00 450.00	0.00 0.00	920.00 1,840.00	
2.	Small Pump FRR (less than 250 HP)					
a.	3 Pumps Horizontal Pump	UNIT PRICE TOTAL	225.00 675.00	0.00 0.00	620.00 1,860.00	
b.	2 Pumps Vertical Pump	UNIT PRICE TOTAL	225.00 450.00	0.00 0.00	770.00 1,540.00	
C.	Pump Repairs					
1.	Large Pump Repair Shop Labor (250 HP and Greater)					
a.	1,000 Hours Horizontal Pump - Regular Time	UNIT PRICE TOTAL	65.00 65,000.00	78.00 78,000.00	76.00 76,000.00	
b.	20 Hours Horizontal Pump - Overtime	UNIT PRICE TOTAL	85.00 1,700.00	104.00 2,080.00	114.00 2,280.00	
c.	400 Hours Vertical Pump - Regular Time	UNIT PRICE TOTAL	65.00 26,000.00	78.00 31,200.00	76.00 30,400.00	

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE	Austin Armature Works, LP	Alfred Conhagen, Inc.	Smith Pump Co.	Alsay, Inc.	Peerless Equipment
d.	20 Hours Vertical Pump - Overtime	85.00	104.00	114.00	NO BID	NO BID	
		TOTAL	1,700.00	2,080.00			2,280.00
2.	Small Pump Repair Shop Labor (less than 250 HP)						
	400 Hours Horizontal Pump - Regular Time	65.00	78.00	76.00			
		TOTAL	26,000.00	31,200.00			30,400.00
	20 Hours Horizontal Pump - Overtime	85.00	104.00	114.00			
		TOTAL	1,700.00	2,080.00			2,280.00
	80 Hours Vertical Pump - Regular Time	65.00	78.00	76.00			
		TOTAL	5,200.00	6,240.00			6,080.00
	8 Hours Vertical Pump - Overtime	85.00	104.00	114.00			
		TOTAL	680.00	832.00			912.00
3.	Allowances and markups for Pump Repairs Parts and Materials, including shipping. Cost-Plus Markup. Invoice parts and materials						
a.	Pumps Major Components (rotating assemblies, impellers, impeller keys, shafts, discharge heads, diffuser plates, diffuser, steel shell, etc.)	% Markup	25,000.00	25,000.00			25,000.00
		TOTAL	28,750.00	28,125.00			30,000.00
b.	Pumps Ancillary Components (keys, keyed shaft couplings, lantern rings, bearings, pump/shaft seals, bowl wear rings, packing glands, collars, stuffing boxes, sand collars, etc.)	% Markup	20,000.00	20,000.00	20,000.00		
		TOTAL	23,000.00	22,500.00	24,000.00		
TOTAL ITEM I		TOTAL	190,705.00	259,817.00	256,222.00		
II.	SPECIALTY MACHINING WORK, LABOR AND ALLOWANCES						
a.	400 Hours Labor @ Regular Time Rate	65.00	78.00	96.00			
		TOTAL	26,000.00	31,200.00	38,400.00		
b.	20 Hours Labor @ Overtime Rate	85.00	104.00	114.00			
		TOTAL	1,700.00	2,080.00	2,280.00		
		% Markup	70,000.00	70,000.00	70,000.00		
		TOTAL	80,500.00	78,750.00	84,000.00		
c.	Material allowance for machining work by Supplier. Bid Markup	15%	12.5%	20%			
		TOTAL	10,000.00	10,000.00	10,000.00		
		% Markup	10,000.00	10,000.00	10,000.00		
		TOTAL	10,500.00	11,250.00	12,000.00		
d.	Allowance for subcontracted machining work. Bid Markup for invoiced work	5%	12.5%	20%			
		TOTAL	10,500.00	11,250.00	12,000.00		
TOTAL ITEM II		TOTAL	118,700.00	123,280.00	136,680.00		

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III.	FIELD AND TECHNICAL SUPPORT SERVICES, LABOR AND ALLOWANCE					NO BID	NO BID
	120 Hours	UNIT PRICE	75.00	57.00	76.00		
a.	Field Work @ Regular Rate	TOTAL	9,000.00	6,840.00	9,120.00		
	40 Hours	UNIT PRICE	75.00	75.00	114.00		
b.	Field Work @ Overtime Rate	TOTAL	3,000.00	3,000.00	4,560.00		
	40 Hours	UNIT PRICE	75.00	225.00	76.00		
c.	Technical Work @ Regular Rate	TOTAL	3,000.00	9,000.00	3,040.00		
	8 Hours	UNIT PRICE	75.00	225.00	114.00		
d.	Technical Work @ Overtime Rate	TOTAL	600.00	1,800.00	912.00		
			5,000.00	5,000.00	5,000.00		
e.	Materials/Equipment Allowance	% Markup	15%	12.5%	20%		
		TOTAL	5,750.00	5,625.00	6,000.00		
			20,000.00	20,000.00	20,000.00		
f.	Hydraulic/Performance Testing Services	% Markup	5%	12.5%	20%		
		TOTAL	21,000.00	22,500.00	24,000.00		
	5 Trips	UNIT PRICE	100.00	1,000.00	490.00		
g.	Travel (Flat/Rate/Person)	TOTAL	500.00	5,000.00	2,450.00		
	TOTAL ITEM III	TOTAL	42,850.00	53,765.00	50,082.00		
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	TOTAL BID AMOUNT (ITEMS 1 THROUGH III)	TOTAL	352,255.00	436,862.00	442,984.00		
	EXTENSION 1	EXTENSION	352,255.00				
	EXTENSION 2	EXTENSION	352,255.00				
	EXTENSION 3	EXTENSION	352,255.00				
	EXTENSION 4	EXTENSION	352,255.00				
	Terms		Net 30 days	2% 10 days	Net 30 days		

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PROPOSAL Annual Contract for High Service Pump Repair, Machining, and Technical/Field
 FOR: Support Services
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 Buda, TX 78610

Alfred Conhagen, Inc.
 203 Texas Ave.
 La Marque, TX 77568

Smith Pump Co.
 301 M-B Industrial
 Waco, TX 76712

Alsay, Inc.

Peerless Equipment
 5400 New Hwy 90 West
 San Antonio, TX 78227

	Delivery Days						
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***LOW BIDDER**

BID INVITATIONS WERE E-MAILED TO AND/OR PICKED UP BY:

Alfred Conhagen, Inc.
 Alsay, Inc.
 Austin Armature Works
 DXP
 Layne
 Peerless Equipment
 Smith Pump Co.

Demandstar
 SAWS Website